

James Lane

— Real Estate —

September 2022

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SARA GOLDFARB

ON THE LAUNCH OF OFFICIAL PARTNERS

p. B-4



Your Property
Our Priority

98 Dune Road, Quogue Village
 \$12,950,000 | 5 BR, 5 BA, 2 HALF BA

This spectacular oceanfront built by premier Hamptons builder George Vickers Enterprises features custom wood work, details and finishes throughout. All 5 bedrooms are en suite and boast waterviews. The exterior features multiple decks, 2 outdoor kitchens and a saltwater pool with spa.

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Alexander Boriskin, Michael Lorber, Adam Hofer.



Eugenia Valliades.

Michael Lorber's Team Grows With Eugenia Valliades

They share their multi-market success story

By Ty Wenzel

Michael Lorber, one of Douglas Elliman's rockstar brokers, is a name that comes up regularly as a real estate go-to because his level of insider knowledge about real estate in various regions. With a mind-blowing \$1 billion in closed deals to date, the Michael Lorber Team recently grew by adding Eugenia Valliades to its East End team, who serves on the board of the Hellenic American Bankers Association, and is active in the community as a member of the Quogue Wildlife Refuge.

The team is founded by Lorber and Alexander Boriskin, and has grown exponentially throughout the years, closing news-worthy deals time and time again. The East End team includes Adam Hofer, a very well-known local agent who started in the luxury car sector before joining the real estate industry and is a star in the region.

We caught up with the team to learn more.

What is the differentiator that sets the team apart from all the rest?

Adam Hofer: There are many things! Some of the most important to me is that we really are who we promote ourselves to be. We're from here, we live here (and have for a long time), we enjoy doing the same things our customers and clients do, so when we use the phrase "with you wherever you go" we mean it. We are one of the few teams that is really operating full time between here, New York City, Palm Beach, Miami, and now Nantucket. So there's real meaning behind our marketing and the ability to serve our clients in multiple markets is real and unparalleled.

Eugenia Valliades: Our team has the resources that others may not have access to, and we are very well connected, which enables us to connect sellers and buyers that meet both their needs and achieve their goals. Our commitment that we have to our clients — inter-

personally and professionally is unmatched!

The team serves several regions and is a large team of many accomplished agents. What areas do you service and are there other areas in which you're involved?

AH: Correct, as I mentioned, we are positioned to truly service our clients in multiple markets. I am full time in the Hamptons, so this is my home base, as well as Eugenia. Michael has a home here for 20+ years as well and spends quite a bit of time here throughout the year. Michael also spends a fair amount of time in New York City and the team's co-founder Alexander Boriskin is in the city full-time managing over a dozen agents. Michael and I both own a home in Palm Beach where he has been selling for years and I would expect to see a significant increase of activity from both of us this winter there. And lastly Nantucket, our newest location, Michael has a lot of history there and is still a local business owner and it is one of my most favorite places, so you will no doubt see us grow our business there quickly as well.

The Michael Lorber Team has been a resource for real estate in the press for years now, your knowledge-base is impressive! Then there was the first season of Bravo's "Million Dollar Listing New York." What was that experience like and why did you agree to be a part of it?

Michael Lorber: This was over 10 years ago when reality television was pretty new to us, and especially for real estate. I really believed that it would act as an hour-long prime time infomercial for our company, brokers, and the properties. It was most certainly a once in a lifetime opportunity for me, and after one season I decided not to renew my contract and focus on my brokerage business off-camera. Every couple of seasons I do a cameo for fun, but I guess that is over now that the show has been put on pause.

Michael, what drew you to real estate in the first place?

ML: I always loved real estate and used to drag my dad to open houses on the weekends as a kid. There is something very special about seeing someone else's home and seeing how you would live in it, perhaps sell it. I love working in a tangible business where I can see what I sell and try to avoid sitting

behind a desk all day. It took me a long time to start my own team, but it has been an amazing success since I started and was even luckier by getting great partners like Alexander Boriskin and Adam Hofer.

The pandemic must have been such chaos for you and the team. Can you describe what you did to get through it as a collective and how have things changed because of it for the way you sell now?

AH: I think the two things that we were able to take away from the pandemic were how to really function as a team, and how to be incredibly flexible and creative. Creativity was key in navigating through those times and it was a great opportunity for agents to really learn how to be efficient and overcome obstacles to better serve buyers and sellers.

Eugenia, why did you choose Douglas Elliman as your brokerage?

EV: They have nine luxury markets, 111 offices across the country and are continually growing, especially in the luxury expansion market. Being a part of Douglas Elliman and the brand itself elevates my presence in this field. It also has an amazing support system in areas such as compli-

ance, public relations, marketing, etc. Most importantly, I chose Douglas Elliman because of its work environment where I know I will be able to grow and thrive, do my best work, and be my best self! One thing all thriving workplaces have in common is an inspirational leader. Our chairman, Howard Lorber, an influential entrepreneur inspires passion and innovation within the company and leads by example.

With all the recent talk about rising interest rates, recession, and the like, how do you think the near future will play out for East End real estate? Do these conversations affect a luxury region like the Hamptons?

EV: The rates increasing also motivates people to jump into the market before they are priced out! If these interest rates continue to go higher and it looks like they will, then prices will soften because of the affordability factor — it becomes too high for the buyers and they retreat. We don't see the rising interest rates affecting the Hamptons market as much as you may see in other markets.

What advice would you give sellers right now?

AH: You haven't missed the boat! The buyer pool is still very robust and inventory continues to be tight. An appropriately priced

home will still sell in record time.

What about buyers?

AH: It's gotten easier than it was, but the bottom line is if you see something you like, buy it! And be prepared, because there is still competition.

Is there a favorite property that you sold?

AH: 2 Glover Street in Sag Harbor for a number of reasons.

ML: Yes... but the best ones make you sign NDAs.

What do you do for fun when you're not working?

AH: Beach!

ML: Boating!

EV: I love exploring the Hamptons and New York City and keeping up to date with new experiences that both places have to offer such as new restaurants, hotel openings, and events. I consider myself an active person and enjoy walks in nature and the beach out East. I prioritize social relationships in my life and really enjoy spending time with family and friends.

To learn more about The Michael Lorber Team and to see their vast inventory of properties, visit themichaellorberteam.elliman.com/profile.



Alexander Boriskin, Adam Hofer, Michael Lorber, and Eugenia Valliades. Photos courtesy Douglas Elliman



Tal Alexander and Sara Goldfarb.
Photo courtesy OFFICIAL Partners

Sara Goldfarb

On the launch of OFFICIAL Partners

By Ty Wenzel

Known for white-glove client service with unique marketing strategies that produced several record-breaking deals, the Alexander Team is one of the most recognized real estate teams in the nation. In 2020 alone, they did \$744M in business across New York City, the Hamptons, and Miami for their brokerage. Imagine the surprise when they did something extraordinary last June by announcing that they would be launching their own broker-

age, OFFICIAL Partners. Their main focus will continue to be on the highest end of the real estate market — the “pinnacle” end of the spectrum.

And the team is growing. Richard Jordan, a new development marketing executive at Douglas Elliman joined the firm three weeks ago as well as Nicole Oge, a former CMO at Elliman, both being considered founding members of OFFICIAL Partners.

We caught up with their Hamptons lead and founding partner, Sara Goldfarb, to deep-dive on the creation of OFFICIAL Partners, the scope of their offerings, what they bring to their markets, and so much more.

Such exciting news about OFFICIAL launching this June! Can you describe the team? Who are they and what is everyone bringing to the table?

The Alexander Team at OFFICIAL Partners is composed of several hand-selected individuals who can operate at the level our clients expect and have an extensive track record of creating successful businesses in our industry. Tal and Oren Alexander are co-founders and leading the sales side; Nicole Oge, Richard Jordan, and Andrew Watchfogel — all well known industry veterans each with their respective expertise — are leading key business elements including marketing, new development, and operations. Each market also has key individuals supporting the respective business, including Jared Schwadron for New York, Isaac Lustgarten for Miami, and of course I’m out here as the leader for the Hamptons.

You are serving several top regions. Where are they and will OFFICIAL be expanding?

We’re continuing in the prime markets we have been in — including Miami, New York, and the Hamptons. Both New York and Miami obviously lead the charge here, but I’m proud to say that in just two years here, we’ve done over \$200M in business. And, yes, there are more prime markets coming, so stay tuned!

You refer to your sector as the “pinnacle sector.” What does that exactly mean?

In simple terms it means the top of the market. But as an agent that operates across all price points, it goes well beyond that. From my perspective, I provide the same level of service to every single price point of clientele, and I think in our (Hamptons) market pinnacle can refer to the top but it can also refer to a level of product. Whether it’s \$2-3M or \$20-30M, there’s a caliber of service and product we aim to give and find for our clients.

Who are your ideal clients for OFFICIAL’s specific

offerings?

As the founding sales team of OFFICIAL, the Alexander Team will continue to service our current and past clients in the high touch manner they are accustomed to. We will continue to build our client base organically and through the most important channel of all, referrals from those who have received exceptional service from us. Additionally, we are excited by the prospect of growing OFFICIAL in the Hamptons, welcoming new agents and their clients.

Can you get in depth about the technology you’re offering to your clients and customers?

We’ve partnered with Side to bring a streamlined level of technology to our business — but ultimately it’s not driven by technology. We created the technology to support us as we operate and run the business day to day. Our marketing platforms and sales operations platforms all were built to enhance our workflow so we could be the most efficient and impactful agent for our clients — and we have a core team that understands how to operate everything — which is what matters at the end of the day.

What kind of marketing will you be offering your clients and customers as standard and will there be add-on services that they can also sign up for in order to sell/rent their property?

We’re going to continue offering a top-level of marketing in each of these markets across digital and traditional marketing channels. I’m a marketer by trade — running multi-million dollar budgets across Fortune-500 brands, so we all know there’s a formula when it comes to our business; however, at this level there’s an element of marketing that happens outside any of these channels that is 100-percent relevant, and that’s relationship building. Tal and Oren have mastered this component. After this summer and doing over \$3.5M in rentals this season for our clients, we’ve decided that we are going to bring on a full-time agent to run the rental program for us in the Hamptons. Our clients have a high-level of expectations when it comes to renting here and our network and relationships can fulfill that and more. Think of it as a concierge service, and only for our clients.

As the Alexander Team, how did you deal with the pandemic? It must have been such chaos?

Let’s call it controlled chaos. We had the team and workflow already in place so we basically hit the ground running a million miles a minute to keep up with our clients’ needs. For us, it was more about being able to keep calm during the chaos, as we know there was a heightened sense of emotions during this time. It was one of the most incredible learning experiences.

The Alexander Team has broken so many records, it’s mind-boggling. How were the numbers in 2020, 2021, 2022?

In 2020, we did over \$1.2B, and in 2021 we hit over \$1.7B. Across 3 markets and about nine agents, it was pretty exciting. We are proud to be raising the bar for ourselves year-over-year and we are on pace to continue that trend this year.

With all the talk about recession and rising interest rates, do you think this will affect your market, the “pinnacle” sector?

We deal with smart, savvy buyers at every level, and in this moment everyone is keeping a pulse on the market. We’re seeing the shift back to normal. Rising interest rates will impact every sector of the market, but as I call the Hamptons — a secondary prime market — people will always want to purchase here. Velocity has already slowed earlier this year, but it’s giving buyers the chance to evaluate the numbers and make a purchase that isn’t strictly emotional. And the buyers that are buying are getting some great properties, at the right price.

To learn more, visit officialpartners.com.



Courtesy Hudson Advisory Team

Hudson Advisory's Cindy Scholz

On her partnership and how she will further her role in the luxury market

By Ty Wenzel

Cindy Scholz has been a major player in the luxury space since the young age of twenty. When she was recently elevated to a full partner of the Hudson Advisory Team it was a no-brainer for the power team, which was founded by Clayton Orrigo and Stephen Ferrara. In 2021 their sales volume was \$1.3B, the #1 team in the Wall Street Journal's Real Trends Ranking for New York City. It goes on and on, begging the urge to understand how they accomplish such enviable results. We were fortunate to talk with Scholz about her amazing rise to the top and where she sees the market going.

Cindy, congratulations on becoming a partner at Hudson Advisory Team! How does it feel to be a partner in one of the most powerful teams in the country?

I am incredibly grateful and honored to be one of the youngest partners in the most successful residential real estate enterprise nationwide. Being in the business since I was 20 years old, I still recall calling my mom being over the moon excited about doing a \$1,300 rental deal. One of those small rentals led me to one of my best clients and mentors in the business who

gave me a shot selling my first Upper East Side Townhouse at 24 years old. The same enthusiasm, mixed with great peers and mentors, has helped me land this role.

We are like a three-legged stool. We support one another, and the business, while exploring opportunities to innovate pulling from our individual strengths that will lead to a bigger vision for our team, and our clients. I am proud of what we have accomplished and how we have built it. It is cliché to say we are elevating the industry, but I am confident we elevate one another on the team. As an entrepreneur, the key to success is to learn and evolve constantly.

Often we are asked how I linked with Clayton and Stephen and what was the catalyst for expansion. Hudson Advisory Hamptons started as somewhat of a Covid project. When Covid hit, my New York City business halted as we were not allowed to practice until real estate agents were deemed essential workers. My job defines a big part of who I am, and as a result, I felt very lost at that moment. My mentors at Compass suggested I call Clayton and Stephen to see if we could start a Hamptons business. After a few meals together and endless calls, we decided to launch in September of 2020. Over the past two years, I've made a strong connection with the team, and I wanted to solidify my dedication to them through this partnership role. Our success has been reflected in the numbers, but I also measure the success in the people we have all become. I am fortunate to learn from my partners and all the talented agents and support staff on the team. We constantly connect with one another, discussing everything from deals, to retirement savings, to meditations, and overall best practices to live

a full life and be the best advocates for our clients.

Ultimately, what was the reason for the advancement?

The biggest reason for advancement is to take on a market Hudson Advisory has not been in before and create a real business. Given my years of experience in the business, I am able to help with strategic decisions for the business. I value mentorship and appreciate the opportunity to help agents grow under our brand.

You are a go-to in the Hamptons luxury market. How do you think you will further establish the Hudson Advisory in this region?

We have only scratched the surface. The expansion has been somewhat effortless as myself and my partners genuinely appreciate the reprieve the Hamptons offers to city dwellers and why so many want to have the best of both worlds. Given we are the number one team at Compass, our reach is expansive when it comes to finding buyers for these luxury properties. We can tap the top agents in New York City, Aspen, Miami, and other luxury markets to help select buyers for these homes.

You buy into a lifestyle here. We have also curated a wonderful community and love bringing our clients together. Our annual clambake with our VIP clients has led to friendship and even some business ventures.

Will you be taking on any new responsibilities as a Partner?

Having benefited from strong mentorship

in my life, I plan to focus on continuing to help the team thrive and grow as agents. You can feel confident when you are working with The Hudson Advisory team and know you'll receive the best service and guidance from any team member.

Will you continue to be involved in the New York City market or specialize on the East End?

In my opinion, it is not possible to successfully work the Hamptons market without a strong connection to the city. Seasonality is returning for most of our clients as they head back to the city this fall. We continue to stay connected with our clients throughout the year. That said, Sag Harbor is where I spend most of my time.

The numbers that the Hudson Advisory accomplishes is mind-boggling. What are methodologies that the team follows that manifests this level of success?

We have a multilayered approach to the business, and we think outside the side. Our goal is to help clients develop an investment thesis for real estate in their portfolio and then figure out the best plan to help them achieve their goal. Hudson Advisory is unique in that we a cooperative with highly accomplished agents. We have a strong presence in Manhattan, Brooklyn, and the Hamptons.

Our dedication to our clients and their experience with Hudson Advisory as a brand allows us to think about how we can serve clients after the keys are handed over. This year we hired a Head of Brand who is solely responsible for enhancing the clients' experience and expanding brand awareness.

You've done so much for the furthering of female leadership by co-founding the Women Of Compass platform that empowers female homeownership. This must be such an example of leadership for the members of this important hub.

Our team values inclusion and opportunity. Women of Compass has been a major success and I look forward to sharing and passing down responsibilities of the organization with female leaders on our team.

How are you seeing the market play out in 2022 on the East End as the news continues to talk about rising interest rates and recession?

Many buyers are cash or still benefiting from rates in the 3 to 4.5 percent given their relationships with their financial institutions.

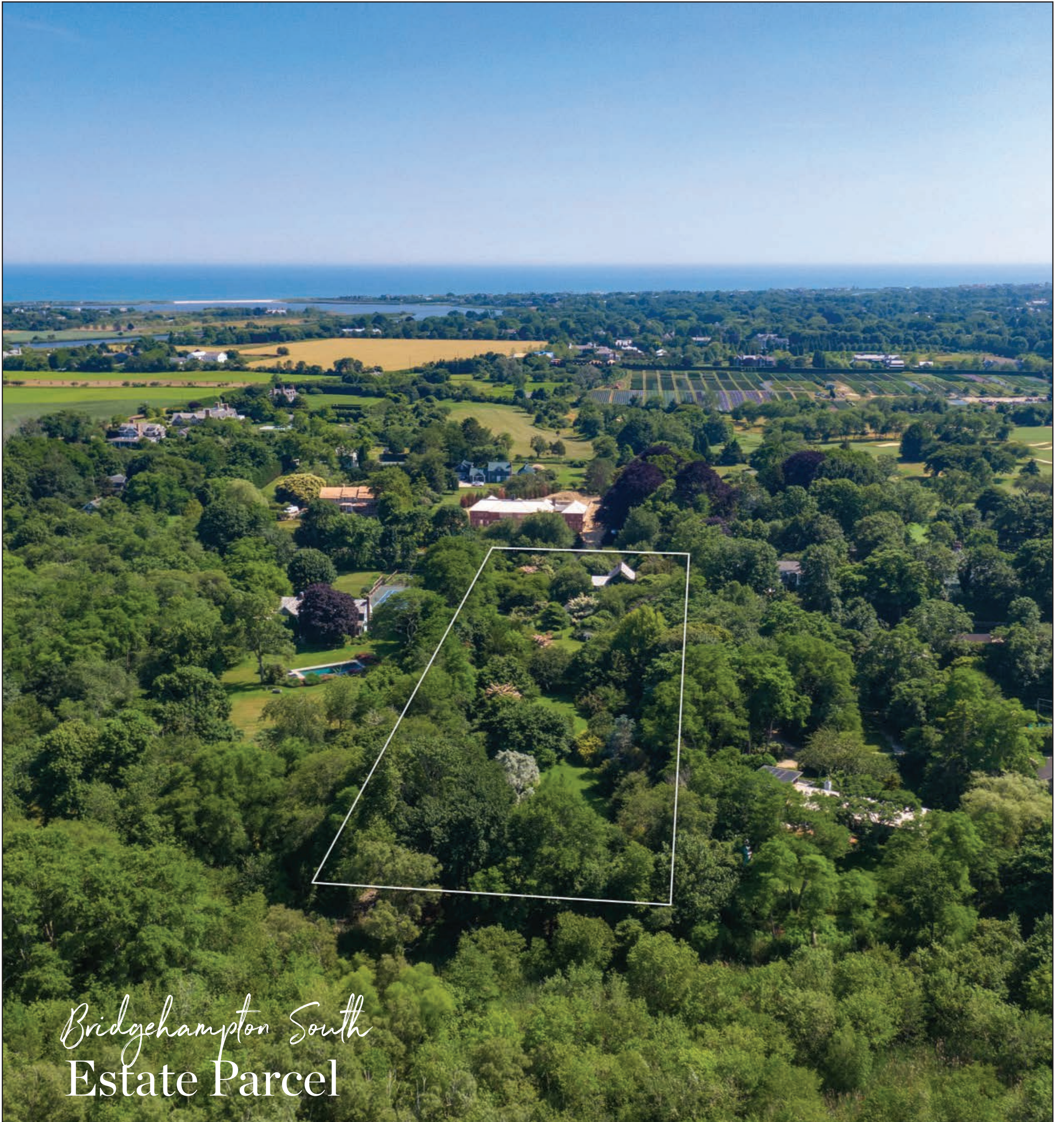
This year we are seeing the market stabilize, allowing buyers and sellers to have a conversation and not be forced into transacting in a chaotic market. That said, we are not seeing many distressed sellers. The luxury market is somewhat insulated. Sellers locked into low rate mortgages are hesitant to trade which leads to continued tightening inventory. With a rate between 2 to 3 percent the mortgage is the asset.

Traditionally, there is always low inventory on the East End. 3 to 5 percent of inventory trades annually. The collector homes are rare, and when they come on there are buyers waiting in the wings.

We like to place our clients in what we call blue-chip properties — homes that exhibit unique qualities that will allow you to sell or rent in any market. In my opinion, only 20 percent of inventory is special, the rest is average.

You'll see the most downward pressure in the wave of average homes coming to market. For opportunistic buyers there will be some bargains... but remember there is only one thing worse than buying a bargain... owning it!

To learn more about Scholz, visit compass.com/agents/cindy-scholz. To learn more about the Hudson Advisory Team, visit hudsonadvisoryteam.com.



Bridgehampton South
Estate Parcel

\$11,000,000 - Big potential on this 2.5 acre beautiful piece of land with original gardens. Bring your vision and build your dream home, room for large home, pool, tennis, pool house. Two access points and beautiful original gardens. The heart of Bridgehampton, south of the highway. Web# 890154



**Jason B.
Schommer**

corcoran



Southampton Village
Estate Section

\$8,495,000 - A traditional gem with every amenity you can imagine. Perfectly located within one block of village shops and three blocks to the ocean. This nine-bedroom home enjoys formal living and dining rooms, den, eat-in kitchen and a tailor-made lower level incorporating a fully equipped gym, media room, service kitchen and staff quarters. A heated Gunite pool with integral spa, two-car garage and private pool house complete the package. Web# 890828



Bridgehampton
4.7 Acre Estate

\$1,695,000 - This nearly 5-acre parcel in Bridgehampton horse country has commanding views over the fields onto the village and ocean. Build your dream house with room for large home, pool, pool house and tennis court. Distant ocean views over the bucolic Polo fields of Bridgehampton. Web# 573613



East Hampton
Chic Springs

\$1,650,000 - Just completed, this fresh chic renovation offers 4BR, 3BA, open floorplan, double-height living area flooded with light, high-end kitchen, first floor primary ensuite bedroom. The lush backyard includes an expansive back deck, heated pool and mature landscape that creates a private oasis. Web# 890536

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JLP Snaps

The Watermill Center presented STAND, its 30th anniversary Summer Benefit. The event highlighted art, theater, music, design, and fashion. Photo by Jason Crowley/BFA



The Southampton Arts Center held an opening for "Figures Transformed," a multimedia exhibition featuring the work of artists Deborah Buck, Hal Buckner, and Strong-Cuevas. Above, Troy Buckner, Hal Buckner. Photo by M. Saggioco for Rob Rich/SocietyAllure.com



The Parrish Art Museum in Water Mill held an opening reception for "In the Light of the Garden," an exhibition of work by preeminent Spanish artists Joaquin Sorolla and Esteban Vicente. Above, Parrish Chief Curator Alicia Longwell (center) with Andrew Stein, Hallie Warshaw, Teresa Martin, Eren Johnson, Elinor Tatum, and Curator Ana Doldan de Caceres of the Vicente Foundation. Photo by Jenny Gorman



Dria Murphy hosted a wellness morning with DKNY at Hero Beach Club in Montauk. Photo by McGuire McManus



Cartier held a Fragrance & Floral Creations event at its East Hampton store. Photo courtesy Cartier



Diptyque Paris held a dinner at Scarpetta Beach at Gurney's Montauk to celebrate summer. Above, Tiff Benson. Photo by Eugene Gologursky/Getty Images for diptyque Paris



The designers at a preview party for the Hampton Designer Showhouse in Southampton. Photo by Lisa Tamburini



The Westhampton Beach Project's fourth edition took place on the Great Lawn on Main Street in Westhampton Beach. Above, Melba Moore. Photos by Rob Klein



Yoga instructor and healing arts experience creator Ashley McGee hosted LUNAFAIR, a full moon journey consisting of an outdoor yoga practice, live music, art, film, lunar rituals, and a fire ceremony. Photo by Paul Brooke Jr.



Sherri Williams and Lee Sossen presented Cocktails & Canapés to raise awareness of Maureen's Haven. Above, Mayor Robert Treubold, Nancy Treubold, Mayor Maria Moore, Patti Schafer. Photos by Tom Koche



Candace Bushnell led the Hope for Depression 5K Race in Southampton. Photo by Sean Zanni/PMC



Katie Couric (above), Carl Bernstein, Tina Brown, Neil de-Grasse Tyson, Brian DePalma and Nelson DeMille were among the 100 authors signing their books at the East Hampton Library's 18th Annual Authors Night fundraiser in Herrick Park in East Hampton. Photo by Craig Barritt/Getty Images for East Hampton Library



Kristin Eberstadt, Kathy Rayner, and Andrea Grover attend Guild Hall's Summer Gala. Photo by Patrick McMullan/PMC



East End Taste's Vanessa Gordon and "Real Housewives of Dallas" LeeAnne Locken co-hosted the Origen Vodka Presents: The Hamptons Interactive Brunch at Baron's Cove in Sag Harbor. Photo by Sonia Moskowitz/Getty Images



Kobler, a sponsor of this summer's Hampton Designer Showhouse to benefit Stony Brook Southampton Hospital, hosted a "Cocktails and Capapés" gathering to honor the showhouse designers at Christie's Southampton. Above, Jean Shafroff, Notoya Green, Fred Mwangagubunga, Debbie Bancroft. Photo by Rob Rich/SocietyAllure.com



In celebration of World Lion Day & World Elephant Day, Empowers Africa, a non-profit dedicated to Sub-Saharan Africa conservation, held its 2022 annual film festival in Southampton, in partnership with the Southampton Arts Center. Above, Bonnie D'Fejter Evans, Patricia Glass, Kim Charlton, Martha McGuinness, and guests. Photo by Rob Rich/SocietyAllure.com



Hoops 4 Hope hosted the Inaugural H4H East End 3's 3-on-3 Basketball Tournament at the East Hampton High School. Team "The Guardians of the Dog" including players Ben Zazula, Jack Freel and Michael Locasio. Photos courtesy H4H

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JLP Snaps

Grammy, Emmy, and Tony Award-winning songwriter and performing artist Cyndi Lauper performed at Northwell Health's fourth annual Summer Hamptons Evening. Photo by Northwell Health Studios



The Solving Kids' Cancer Summer Benefit Luncheon at Tutto il Giorno. Above, Jean Shafiroff, Robin Baker Leacock, Donna Karan, and Lydia Carlston. Photo by Patrick McMullan/PMC



The Kids Cancel Cancer fundraiser benefiting the Samuel Waxman Cancer Research Foundation was held at The Clubhouse. Above, Hayley Silvers, Mischa Abend, Dr. Samuel Waxman, Ava Litman, and Abey Fuks. Photo by Jared Siskin/PMC



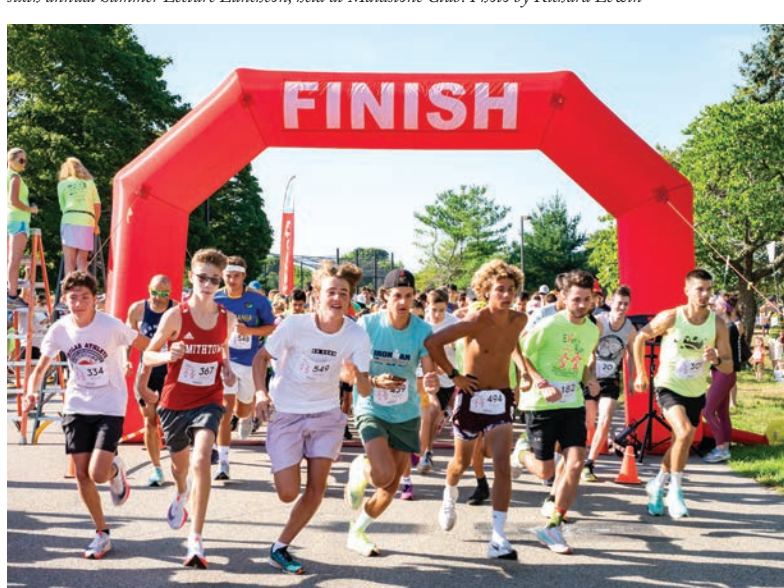
The Bridgehampton Child Care and Recreational Center held a Jazz Saul Celebration in Bridgehampton to benefit the center's programs and activities for youth in the community. Above, Don Lemon. Photo by Jill Carson



Maria and Kenneth Fishel welcomed guests to their Bridgehampton estate two weekends in succession for an exclusive Pre-Polo Cocktail Party. Guests mingled at the Fishel's voice prior to watching two annual Hamptons Polo matches. Photo by VITALphotoNYC



The East Hampton Historical Society invited landscape architect Thomas L. Woltz to be a guest speaker at its sixth annual Summer Lecture Luncheon, held at Maidstone Club. Photo by Richard Lewin



The 27th annual Ellen's Run was held to benefit the Ellen Hermanson Foundation. Photo by Kurt Leggand



A Kick Off Party to Stony Brook Southampton Hospital's 64th Annual Summer Party was hosted by Martin and Jean Shafiroff. Above, Oscar Mandes, Jean Shafiroff, Melanie Wambold, Robert Chaloner. Photo by Rob Rich/societyallure.com



The Antigua and Barbuda Tourism Authority launched the Antigua & Barbuda Hamptons Festival & Regatta with an elegant evening reception at a private home in Waincott. Above, Conroy Warren, Tamidra Willock, and Patrick Gomes. Photo by Richard Lewin



In celebration of Dermstore's summer partnership with The Surf Lodge, Dria Murphy (above with Jayma Cardoso) hosted a dinner and curated her favorite beauty and skincare picks from the Dermstore x Surf Lodge edit on by dria, the newly launched shoppable lifestyle site. Photo courtesy The Surf Lodge



Celebrating 20 years, Organización Latino Americana de Eastern Long Island held Sabor, a cocktail benefit, to raise funds towards building a safer, healthier, and more equitable East End community for Latino individuals. Above, April Garnik and Mineeva Perez. Photo by Lisa Tamburini



Art Market Hamptons was held on the sprawling grounds of Nova's Ark Project and Sculpture Park. Above, Kat O'Neill and Andrea McCafferty. Photo by Lisa Tamburini



The 74th annual East Hampton Artists & Writers Charity Softball Game was held in Herrick Park. Above, Carl Bernstein and President Bill Clinton. Photo by Lisa Tamburini



CBS hosted a "Summer of Ghosts" Party at The Surf Lodge in honor of its original series "Ghosts." Photo by Beyond The Light / Trent Campbell



The Southampton Rose Society hosted its annual cocktail party fundraiser at the home and gardens of Christ and Ken Mezkat. Above, Ulrike Von Lebsten and Jim Berkrot. Photo by Lisa Tamburini



The Southampton African American Museum held a summer benefit at Blu Mar in Southampton, co-chaired by Jean and Martin Shafiroff, and Aisha Christian and Michael Steifman. Above, Rebecca Seawright, Jean Shafiroff, Brenda Simmons, Aisha Christian, Judith Kasen-Windsor. Photo by Rob Rich/SocietyAllure.com



Arte Collective and Ric Michel Fine Art held an Art Market Hamptons exhibition preview. Above, Yubal Marquez Fleites. Photo by Barbara Lassen



The South Fork Natural History Museum held its 33rd Annual Summer Gala to benefit the museum's educational programs and environmental initiatives. Sylvia Earle, Jim Ash, Richard Grasso, Jeffery C. Keil, Greg Manoberian, and Carl Safina were honored at the event. Above, Frank Quevedo, Sylvia Earle, and Andy Sabin. Photo by Lisa Tamburini



Art institution Ballroom Marfa held its Summer Party in Bridgehampton, co-chaired by Ballroom Co-Founders Fairfax Dorn and Virginia Lebermann. Photo by Madison McGaw/BFA



Southampton Village Trustee Robin Brown and Peter Marino held the second annual "Be Inspired" day of art appreciation for local youth.

Consummate Service and Professional Results Work with Mary Anne Today



Sold | 170 Northside Drive, Sag Harbor | \$2,775,000



Sold | 21 Goodwood Road, Sag Harbor | \$2,850,000



Sold | 300 East 54th Street, 33H, Manhattan | \$1,574,000



Sold | 139 East 63rd Street, 15B, Manhattan | \$1,282,500

— the —
**Mary Anne
Fusco Team**

at Douglas Elliman Real Estate



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